# TELEMATICS

**LeasePlan**

*It's easier to leaseplan*

## LEASEPLAN'S SOLUTION POWERED BY THE RAC

## CUSTOMER
## THE TOP LINE

**LeasePlan Telematics gathers accurate, real-time data to improve your fleet's efficiency and save you money.**

With in-vehicle data – received, crunched and analysed by experts – it's easy to shape and manage your fleet to suit your business. Combine with additional LeasePlan fleet management data to achieve the strongest results.

Take advantage of custom packages that focus on your biggest challenges today: budgeting, sustainability, fraud, tax, duty of care and compliance.

### Four Packages

**Optimise**
Delivers data on how the biggest, hardest-working fleets work to improve customer experience

**Perform**
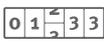Uncovers the causes of your toughest service and cost issues to save you money

**Driver**
Adds driver care and performance on top of core reports for a safer, lower-risk fleet

**Essentials**
Shows you the fundamentals on mileage and expenses to keep you up-to-date and compliant

### What's included

| | | |
|---|---|---|
| Mileage management | ✔ | |
| Driver management | ✔ | |
| Route planning | ✔ | |
| Fuel and $CO_2$ management | ✔ | |
| Job scheduling and optimisation | ✔ | |
| Ancillary equipment | Option | |
| Full reporting | ✔ | |

### Highlights

- Telematics device and installation included
- Identify risks to improve driver safety and your duty of care
- Reduce accident risk and insurance costs
- Improve mileage and expense management
- Reduce fuel spend (18% savings achieved in trials by RAC on Patrol Fleet)
- Increase fleet efficiency
- Operate and report with full HMRC compliance[1]
- Optimise vehicle use – use the right vehicle for the right job

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[1] Complies with published HMRC guidelines.

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## CUSTOMER HIGHLIGHTS

### 1. Mileage Management

Collect accurate mileage data,
then create accurate expense reports

**Highlights**

- HMRC compliant journey logging
- Private and business mileage split
- Expense reporting

### 2. Fuel & $CO_2$ Management

Measure and monitor fuel data to reduce
fuel spend and carbon emissions

**Highlights**

- Accurate fuel and $CO_2$ information
- Spot areas where you can make fuel
  savings and $CO_2$ reductions

### 3. Driver Management

Use driver behaviour information to improve
duty of care and overall fleet safety

**Highlights**

- Get a clear picture of driver performance
- Improve duty of care
- Enforce fleet policy

### 4. Route Planning

A full navigation system via in-vehicle units,
with traffic updates linked to fleet location[1]

**Highlights**

- In-vehicle navigation
- Improved vehicle use
- Reduce wasted miles

### 5. Job Scheduling and Optimisation

Automated creation of job sheets
for you and your customers' schedule[1]

**Highlights**

- Maximise fleet and driver use
- Reduce fuel and wasted hours
- Automate manual processes

### 6. Ancillary Equipment

Used to monitor performance, primarily for specialist
fleets or those with extra equipment

**Highlights**

- Ancillary management in one system
- Reduce risk of equipment failure
- Function reporting

### Reporting

Scheduled, automated reporting, complete with
exceptions and alerts are available with every package

**Highlights**

- Clear picture of driver performance
- Improve duty of care
- Enforce fleet policy

[1] May require additional hardware/integration.

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# CUSTOMER
# SERVICE PACKAGES

| | ESSENTIALS | DRIVER | PERFORM | OPTIMISE |
|---|---|---|---|---|
| | Shows you the fundamentals on mileage and expenses to keep you up-to-date and compliant | Adds driver care and performance on top of core reports for a safer, lower-risk fleet | Uncovers the causes of your toughest service and cost issues to save you money | Delivers data on how the biggest, hardest-working fleets work to improve customer experience |
| **1. Mileage Management** | | | | |
| HMRC Compliant Mileage Capture | ✔ | ✔ | ✔ | ✔ |
| Private and Business Journey Log | ✔ | ✔ | ✔ | ✔ |
| Expense Reporting | ✔ | ✔ | ✔ | ✔ |
| **2. Fuel & $CO_2$ Management** | | | | |
| Fuel Usage Monitor | | ✔ | ✔ | ✔ |
| Fuel Saving Identifier | | ✔ | ✔ | ✔ |
| $CO_2$ Performance | | ✔ | ✔ | ✔ |
| **3. Driver Management** | | | | |
| Driver Risk (excess time and mileage) | | ✔ | | ✔ |
| Fleet Location and Status | | ✔ | | ✔ |
| Driving Style Dashboard | | ✔ | | ✔ |
| Excess Speed Reporting | | ✔ | | ✔ |
| Driver Safety League Tables | | ✔ | | ✔ |
| **4. Route Planning** | | | | |
| Fleet Management Tool | | | | ✔ |
| Customisable Points of Interest | | | | ✔ |
| Online journey planning | | | | ✔ |
| Traffic Reporting | | | | ✔ |
| **5. Job Scheduling and Optimisation** | | | | |
| Job Scheduling | | | ✔ | ✔ |
| Route dispatch creation | | | ✔ | ✔ |
| Route optimisation | | | ✔ | ✔ |
| **6. Ancillary Equipment** | | | | |
| Ancillary equipment monitoring | | | ✔ Optional extra | ✔ Optional extra |
| **Access and Training** | | | | |
| Driver Portal | ✔ | ✔ | ✔ Optional extra | ✔ Optional extra |
| Customer Portal | ✔ | ✔ | ✔ | ✔ |
| Online Manual | ✔ | ✔ | ✔ | ✔ |
| Training – In House (Select Users) | | ✔ Optional extra | ✔ On demand | ✔ On demand |
| Helpdesk Support | | ✔ Optional extra | ✔ | ✔ |
| **All Packages** | | | | |
| Stolen Vehicle Location and Status | ✔ | ✔ | ✔ | ✔ |
| Crash Detection (Advanced) | ✔ | ✔ | ✔ | ✔ |
| Telematics Hardware device | ✔ | ✔ | ✔ | ✔ |
| Communication Costs (airtime) | ✔ | ✔ | ✔ | ✔ |
| **Reporting** | Automated monthly report available from customer portal | Automated monthly report available from customer portal | Automated monthly report available from customer portal | Automated monthly report available from customer portal |
| **LeasePlan UPtime (optional)** | POA | POA | POA | POA |

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# THREE SCENARIOS

Call on 0844 371 8032 or hello@leaseplan.co.uk to find out if Telematics can do the same for you.

### Fuel saving scenario

Getting the right data can drive real fuel savings. A fleet of 50 commercial vehicles on 25,000 miles per annum contracts, with typical diesel costs, can achieve big savings[1] with better driving style, reduced idling and efficient route planning.

- Annual fuel spend of £329,590
- Annual fuel saving of £39,550
- Monthly saving £32.96 per vehicle

### Driving style scenario

Understanding driver behaviour allows you to monitor and improve driver performance against core business criteria. This gives you:

- Better duty of care
- Reduction in insurance premiums[2] by as much as 30%
- A cleaner, greener fleet with safer drivers

### Vehicle optimisation scenario

Pulling in vehicle data gives you a real fleet and asset management edge when it comes to route planning and scheduling. You can expect to:

- Reduce daily mileage by up to 31%[3]
- Improve fleet utilisation by up to 32%[3]
- Increase workforce productivity by up to 24%[3]

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[1] Diesel costs of £1.45/l, 30mpg average (www.petrolprices.com) and 12% fuel saving (frostandsullivan.com).
[2] BIBA says "black box" technology (telematics) can reduce policy cost by 25% to 30%.
[3] Aberdeen Group.